


<p><b>At Large Members</b></p> <p>Meri McGlone, 6/30/2024</p> <p>Steve Tostenrud, 6/30/2024</p> <p>Vacant, 6/30/2024</p> <p>James “Andy” Patten, 6/30/2025</p> <p>David Fishbaugh, 6/30/2025</p> <p>Mary Walks Over Ice, 6/30/2025</p> <p>Chris Montague, 6/30/2026</p> <p>Ethan Kanning, 6/30/2026</p> <p>Sean Lynch, 6/30/2026</p>	 <p>Downtown Billings <b>Partnership</b></p> <p>Sean Lynch, President</p> <p>Ethan Kanning, Vice-Pres.</p> <p>Meri McGlone, Treasurer</p> <p>Mary Walks Over Ice, Secretary</p>	<p><b>Partners</b></p> <p>City of Billings: Chris Kukulski</p> <p>Yellowstone County: Erika Guy</p> <p>School District 2: Janna Hafer</p> <p>Big Sky EDA: Steve Arveschoug</p> <p>Downtown Billings Association: Matt Blakeslee</p> <p>Business Improvement District: Blake Wahrlich</p> <p>Billings Cultural Partners: Matt Blakeslee, Katy Easton</p> <p>Parking Advisory Board: Brandon Scala</p> <p>Downtown Billings Property Owners Association: Jock West</p>
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**DBP Board Agenda - March 22, 2024**

**Big Sky Economic Development - Zoot Event & Training Center - 201 N Broadway**

**Regular Business Meeting - 7:30 - 9:00 a.m.**

- 1) Call to Order – Introductions, Courtesies, and Public Comments (3 min. limit)
- 2) Regular Agenda:
  - a. Minutes – February 23, 2024 meeting minutes - vote to approve minutes
- 3) Staff updates/discussion
- 4) Presentation
  - a. Organizational structure, DBP budget, programming, outstanding awards
- 5) Old Business
- 6) New Business
- 7) Partner Reports
 

a. Big Sky Economic Development	b. Billings Cultural Partners
c. Billings Parking Board	d. Business Improvement District
e. City of Billings	f. Downtown Billings Association
g. Downtown Billings Property Owners Association	h. School District #2
i. Yellowstone County	
- 8) Adjourn by 9:00 a.m.

<b>Present:</b> Sean Lynch	Janna Hafer	Matt Blakeslee	Steve Wahrlich
Steve Tostenrud	David Fishbaugh	Chris Kukulski	Tom Rupsis
James Chandler	Blake Wahrlich	Erika Guy	Katy Easton
Chris Montague	Jenny Milu	Mary Walks Over Ice	Andy Patten
Jock West	<b>Guests:</b> Zack Terakedis	Nick Steen	
<b>Absent:</b> Brandon Scala	Steve Arveschong	Meri McGlone	Ethan Kanning

**1) Call to Order – Introductions, Courtesies, and Public Comments (3 min. limit) - Mr. Lynch** called the meeting to order at 7:32 AM. Ms. Easton introduced Nick Steen as a guest, and a round of introductions commenced.

- a. Billings Community Foundation – Zack Terakedis - Mr. Terakedis provided the board with a brief intro on Yellowstone Valley Gives.

**2) Consent Agenda:**

- a. **Minutes – January 26, 2024 meeting minutes** - Mr. Tostenrud made a motion to approve the January 26,2024 meeting minutes, his motion was seconded by Mr. Montague, all were in favor, none were opposed.

**3) Staff updates/discussion**

- a. Board of Directors Report- Ms. Easton opened the conversation regarding the provided staff report. Ms. Hafer inquired about the lack of bids regarding the two way street conversion, Mr. Kukulski provided the board with an update regarding the specific issues regarding the RFP process and informed the board that the city is going to reopen the opportunity to bid with revisions that the city learned from the first RFP process on the two way street conversion. Mr. Montague requested an update on Yesteryears relocation and the new music store; Ms. Easton spoke highly of the movers for Yesteryears, and shared that the Kramers and the vendors are happy about this move, she informed the board of the sneak peak on Wednesday, March 28th for DBA members and board members and they are scheduled to open on Friday March 1st. Ms. Easton informed the board that the DBA staff is likely going to move into the Yesteryears building to help save cash with hopes to save for something a bit more permanent. Ms. Easton provided an update regarding the new music store, Music Villa is hoping to

open early March and is excited to be in downtown Billings, she shared that they have cool programming for lessons and other ways to engage with people to draw people in their store. Ms. Easton addressed other changes of businesses moving in and out of Downtown Billings overall with a feeling of positive changes.

- b. Financial P&L-** Ms. Easton addressed the only major difference on the provided Profit and Loss Statement which was the line items for running the expenses for the Yesteryears relocation out of our office. She reminded the board that the amount is a not to exceed amount and if there are any remaining funds, a check will be cut back to the city.
- c. Rockman Project Update** – Mr. Kukulski reviewed the current financial position of the TIF district while reviewing the district since 2012 Mr. Kukulski was able to provide context of how the TIF district will be able to provide more cash flow with the two new construction projects coming onto the tax rolls. Mr. Kukulski shared that he is not trying to change the recommendation by the board to the City Council, more so to shed light and have a discussion on the district's current position.

Mr. Kukulski reviewed the FY25 TIF Cash forecast, and discussion was had amongst the board regarding using reasonable estimates with what the taxable value will be, the current TIF obligations, and the ability to front load a payment for a lesser amount due to projected savings on interest with the Rockman Project. Mr. Lynch commented about the potential for the tax revenue based on previous grants to non-profits where there isn't a direct return on investment (ROI) back into the TIF district as opposed to ancillary benefits such as driving traffic to downtown for example, the Alberta Bair Theater. Mr. Steve Wahrlich shared an idea that awards would be based on a percentage of the overall fund as opposed to a fixed numerical award. Discussion was had regarding Mr. Wahrlich's suggestion, there was concern if there is a significant drop in the TIF assessments how the TIF awards will be paid out. Mr. Kukulski shared that the Rockman Project is going to go to City Council on March 11th.

**Futurity Towers** - Ms. Easton reported that she met with Randy Hafer and Eric Schmidt and reported that she believes he is in a good position with a lender and is working on getting a letter of intent and then will start raising his private capital investment in addition to a TIF ask, and she shared that the same type of TIF awards are going continue to persist. She noted that this conversation is one that stemmed from other conversations with her and various city employees to figure out how to continue to prioritize projects like this that have substantial housing. Mr. Terakedis provided a comment of caution regarding how the local legislators are often not in favor of TIF. Discussion was had regarding the possibility to transition to the percentage

payout model vs the current one, further conversation was had amongst the board regarding previous historical payout models. Discussion was had regarding these large projects that would leave minimal to no funds for the smaller TIF projects that help make downtown viable. Discussion was had regarding various line items that TIF dollars are being paid out, awards to nonprofits that don't contribute back to the TIF fund, discussion was had about the inability to approve everything that is presented in front of the board and that those projects that don't add ROI at this point in time need to be evaluated given the current award load and available remaining funds, discussion was had regarding if a project relies on TIF or it fails, then it might not be a viable project. Ms. Easton addressed various line items to consider that have some flexibility, discussion was had regarding a \$100,000 payment to subsidize the parking department, Mr. Blake Wahrlich suggested having a meeting to discuss various line items that can be removed or that provide more flexibility. Mr. Lynch suggested to have a percentage base of the TIF to be allocated to nonprofits.

**4) Old Business**

**a. Proposed Organizational Structure Discussion**

- i. Organizational Chart-** Ms. Easton reviewed her revised organizational chart and asked the board to review this and let her know if there are any questions about this.
- ii. Operations MOU-** Ms. Easton provided a brief review of the MOU and mentioned that this will be added to next month's agenda.

**5) New Business - No new business discussed.**

**6) Partner Reports:**

- A. Big Sky Economic Development
- B. Billings Cultural Partners - Mr. Blakeslee shared that they meet every other month and they haven't met yet this month but all is good
- C. Billings Parking Board
- D. Business Improvement District - Mr. Blake Wahrlich shared that they have yet to meet this month and their annual planning session is scheduled for next month.
- E. City of Billings - Mr. Kukulski provided a brief update on their deal with the county on the new short term holding facility, he described the process and idea of how this would work, he shared that there is a motion on the agenda for City Council on Monday night and he shared that this is all in the spirit to address the concern and need for safety in Billings.
- F. Downtown Billings Association - Mr. Blakeslee spoke to Katy's presentation on the review of the organizational chart.
- G. Downtown Billings Property Owners Association - Mr. West shared that the owners met on the 14th, a mass email was sent, they had 12 in attendance, they are working on electing new officers and are working on getting them back into

meeting regularly.

H. School District #2 - Ms. Hafer reported that they applied for 3 charter schools, they just received the contracts and they have a special meeting to review to see if they agree with the school districts.

I. Yellowstone County

7) Adjourn by 9:00 a.m. - 8:52 AM

Create bullet points of conversations for next months meeting regarding the budget discussion

- Second level vacancies
- \$100,000 annual subsidy to the parking department
- Projects that were awarded funds, that are incomplete, with a currently unknown status on completion and dates that contracts indicate for successful funding.
- Policy on nonprofit awards
- New / additional streams of revenue

Created for the following Board Meetings:

Downtown Billings B.I.D. - March 18

Downtown Billings Partnership- March 22

Downtown Billings Association - March 27

Community Innovations - TBD



# Downtown Billings Board of Directors Report

## CEO Report

**Katy Easton, keaston@downtownbillings.com, 970-208-7020**

It goes without saying that the DBA team is busy. We are rolling into event season, starting spring cleaning, moving office locations, and planning, planning, planning. Before we find ourselves wondering where our summer went, I wanted to take a moment and celebrate a few wins.

- Mehmet worked for months with city staff and Bill Honaker to successfully secure \$5,000,000 in TIF funding for a \$42,000,000 hotel development. City Council approved this ask unanimously!
- Lexie sold out the 2024 Mug Crawl, one of our very few paid and ticketed events, in just FOUR hours! She continues to manage record breaking attendance at downtown events with grace and creativity.
- Jenny pulled our bookkeeping into our office, saving time and money! She also successfully secured our designation as a Montana Main Street organization.
- Megan jumped up as our youngest employee and joined NextGen and represented the DBA at an informational meeting in front of nearly 100 RVU and St. Mary's students like a pro!
- Lindsay created more content in the last 90 days than we saw the previous six months; including Spare Change for Real Change, Battle of the Plans, new logos, organizational structure, DBA presentations, and many, many more. It all looks amazing and I'm impressed with her creativity every day.
- Kody stepped into the role of Yellowstone County Continuum of Care Board Chair. This is not an easy task, but he does it so well! He also successfully facilitated the Point in Time Count in Billings.
- Joe completed his recertification for his designation as a Crime Prevention Through Environmental Design Professional. His management of the CPTED program has been a complete success.
- Adam was a graffiti-fighting super hero and went to battle for our property owners on the winter backlog of tags. An impressive 50+ tags were removed or covered in the last 60 days.
- James stepped into his Associate Development Director role with skill and willingness to fill in for Mehmet while he was out of the country. He attended so many meetings on top of his BID work plan.
- New BID Team Member Robert joined the team and has fit in seamlessly. He jumped into some serious renovation work in the new office location and filled about 3.5 million nail holes with a smile on his face!

I hope you have seen some of this important work we are doing downtown and I hope you will take a brief pause to celebrate our wins before we move onto the next exciting projects! Thank you for being you!

## Events

**Lexie Mann, lexiem@downtownbillings.com, 978-979-3732**

Purple 5k is back this year! The run/walk is set for Sunday, April 28. It will begin under Skypoint at 9am and head west, up through the hospital corridor, through pioneer park, and back down to Skypoint. Registration begins March 14th.

Locations for Alive After 5 have been determined:

June 6 - Pub Station - June 13 - Uberbrew - June 20 - Thirsty Street - June 27 - Montana Brew Co.

July 11 - Hooligans - July 18 - The Monte - July 25 - Kirks' Grocery

August 1 - Last Chance

Strawberry Fest applications will be released in early April.

## Business Improvement District

**Joe Stout, joes@downtownbillings.com, 406-672-1057**

The BID team is gearing up for Spring! We hope we are done with snow (knock on wood). We are starting to wash the winter gravel and dirt off the sidewalks as weather allows. 185 flower baskets are ordered and starting as tiny seedlings. Several LighBikes needed some repairs. Good progress is being made on the new office location. Hired Robert as a kick-butt BID Team Member.



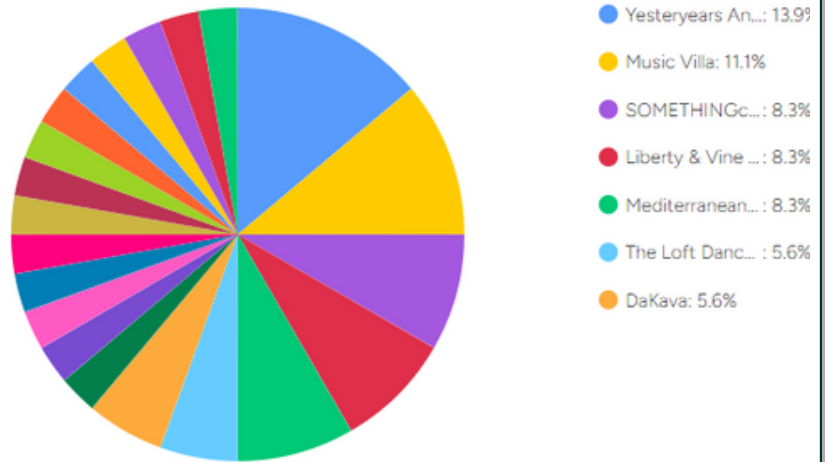
## Communication and Outreach

Lindsay Richardson, lrichardson@downtownbillings.com, 408-674-7158

- 22 Battle of the Plans Phase I submissions. The Selection Committee will be reviewing those on Tuesday 3/19.
- The DBA is participating in Yellowstone Valley Gives this year (dates: May 2nd & 3rd). This is a fundraising campaign put on by the Billings Community Foundation. We will be raising funds for the 2024 Flower Basket Program. Our goal is to raise \$10,000 for the Flower Basket program this year (doubling our fundraising efforts for the program from 2023). We will be running our regular Flower Basket sponsorship campaign efforts alongside this. More information to come.
- Sponsorship News: White Heating increased their annual Downtown for the Holiday sponsorship from \$350 to \$3,000. They will be the Downtown for the Holidays Title Sponsor this year. Additionally, AVA Law Group became an event Sponsor this year committing \$200 to the Mini Golf event and to the \$900 Holiday parade sponsorship that helps cover the cost of the Community 7 parade broadcasting efforts.

- The top seven downtown businesses mentioned in the Media 2024 Q1 were: Yesteryears (mentioned in five news/media stories), Music Villa (four), SOMETHINGChic, Liberty & Vine, and Mediterranean Soul (each with three), and the Loft and DaKava (each with two).
- There were thirteen downtown businesses mentioned once in news/media stories in 2024 Q1 those included: Thirsty Street, Montana Brewing Company, Uberbrew, Last Chance, Heins Creative, Stacked, Burger Dive, Soup & Such, Buffalo Block, Carter's Brewing, Asylum, Montana BBQ Pro Shop, and Proof Donuts

Downtown Businesses press - this quarter



## Community Resource

Kody Christensen, kody@downtownbillings.com, 406-661-6739

We are kicking off the start of the Purple 5k that benefits Spare Change for Real Change. We have updated marketing materials to reach out for sponsorships and for people to register for the race. This is the only fundraiser for Spare Change for Real Change. We will also be reaching out to the hospitals, banks, and other organizations to potentially gain larger sponsorships to be able to grant out funds in the coming year to local nonprofits. The COC is updating a job description for a director position that will assist the COC board of directors in implementing our strategic plan. We are also updating an MOU with Substance Abuse Connect to merge under ARCH. ARCH is a new coalition that will have a more collaborative approach in requesting funding for our community that will go back to directly impacting our most vulnerable population.

## Partnership

Mehmet Casey, mehmetc@downtownbillings.com, 207-749-1144

Budget season is upon us so DBP staff is finalizing with City Staff our respective budget for review and scheduling to go before Council.

On Feb 26th, Council rejected the allocation of \$102,000 towards a feasibility study of the possibility of taking 1st Ave N to a two-way street. The money is coming from engineering and MPO and it's reserved for transportation modeling. MDT is on board for the study and the time is right and they even help provide the scope for the City. The study is not a guarantee that we'll go two-way but the question cannot be answered without a study. If not done now, it likely won't be done again for another 30-40 years. City staff and Council are scheduled to discuss this again at their retreat.

DBP staff met with City staff and the two new City Council members to do TIF onboarding and orientation.

DBP staff received unanimous approval on the Rockman Project from Council Monday, March 11th.

DBP staff has successfully concluded assisting the Yesteryears Antique Mall in relocating to their new location.

**Downtown Billings Partnership**  
**Profit and Loss by Month**  
 July 1, 2023 - March 20, 2024

	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 1-20,	Total
<b>Income</b>										
4200 Sponsor Pledges-Donations			1,305.00		2,500.00					3,805.00
4400 Service Fee from City	25,615.42	25,615.42	25,615.42			76,846.26	25,615.42			179,307.94
4410 Property Management		6,500.00	6,500.00	6,500.00	6,500.00	6,500.00	6,500.00	6,500.00		45,500.00
4430 Grant Revenues				3,951.25	1,500.00			724.50		6,175.75
4440 TIF Grant Revenues						152,500.00				152,500.00
<b>Total Income</b>	<b>\$ 25,615.42</b>	<b>\$ 32,115.42</b>	<b>\$ 33,420.42</b>	<b>\$ 10,451.25</b>	<b>\$ 10,500.00</b>	<b>\$ 235,846.26</b>	<b>\$ 32,115.42</b>	<b>\$ 7,224.50</b>	<b>\$ 0.00</b>	<b>\$ 387,288.69</b>
<b>Gross Profit</b>	<b>\$ 25,615.42</b>	<b>\$ 32,115.42</b>	<b>\$ 33,420.42</b>	<b>\$ 10,451.25</b>	<b>\$ 10,500.00</b>	<b>\$ 235,846.26</b>	<b>\$ 32,115.42</b>	<b>\$ 7,224.50</b>	<b>\$ 0.00</b>	<b>\$ 387,288.69</b>
<b>Expenses</b>										
6000 Advertising & Marketing										0.00
6001 Internet Advertising	31.05	31.05	31.05	36.45	99.09	35.64	35.64			299.97
6002 Print Advertising	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00
6003 Other Advertising & Marketing	948.07	90.99	101.25	4.32	0.00	0.00	0.00	135.00		1,279.63
<b>Total 6000 Advertising &amp; Marketing</b>	<b>\$ 979.12</b>	<b>\$ 122.04</b>	<b>\$ 132.30</b>	<b>\$ 40.77</b>	<b>\$ 99.09</b>	<b>\$ 35.64</b>	<b>\$ 35.64</b>	<b>\$ 135.00</b>	<b>\$ 0.00</b>	<b>\$ 1,579.60</b>
6010 Bank Service Charges	53.30	5.02	5.99	87.48	7.61	29.81	4.54			193.75
6040 Dues & Memberships	312.22	1,087.54	48.51	750.83	242.11	348.30	289.01	1.40		3,079.92
6060 Event Costs & Supplies			168.00							168.00
6065 Gifts	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00
6070 Insurance										0.00
6071 Liability	87.62	1,126.04	2,102.09	605.75	175.23	1,123.88	518.13			5,738.74
6072 Property	1,119.01	1,119.01	1,119.00	1,119.00	1,119.00	1,119.00	1,119.00	1,119.00		8,952.02
6073 Workers' Compensation	-965.60	0.00	423.95	0.00	-181.17	423.95	0.00			-298.87
<b>Total 6070 Insurance</b>	<b>\$ 241.03</b>	<b>\$ 2,245.05</b>	<b>\$ 3,645.04</b>	<b>\$ 1,724.75</b>	<b>\$ 1,113.06</b>	<b>\$ 2,666.83</b>	<b>\$ 1,637.13</b>	<b>\$ 1,119.00</b>	<b>\$ 0.00</b>	<b>\$ 14,391.89</b>
6080 Internet & Telephone	86.38	86.38	86.38	90.43	90.43	90.43	90.43			620.86
6090 License & Permits	0.00	0.00	4.59	38.88	0.00	0.00	14.85			58.32
6110 Meetings	77.06	103.45	15.70	140.00	3.32	65.55	81.83	15.00	6.00	507.91
6130 Merchant Processing Fees	74.11	63.30	40.37	30.48	37.01	140.93	199.39			585.59
6140 Office Costs										0.00
6141 Office Maintenance	28.76	26.42	20.84	36.82	35.63	13.81	13.28			175.56
6142 Office Supplies	297.11	509.21	157.87	180.23	121.74	72.86	151.24			1,490.26
6143 Copier Lease	48.33	48.33	48.33	52.16	48.33	44.50	48.33			338.31
<b>Total 6140 Office Costs</b>	<b>\$ 374.20</b>	<b>\$ 583.96</b>	<b>\$ 227.04</b>	<b>\$ 269.21</b>	<b>\$ 205.70</b>	<b>\$ 131.17</b>	<b>\$ 212.85</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 2,004.13</b>
6150 Parking Expenses	74.37	74.71	2.38	149.80	77.17	75.60	78.73		3,015.00	3,547.76
6200 Payroll Expenses										0.00
6201 Benefits	1,156.19	1,156.19	1,156.19	1,156.19	2,312.38	1,156.19	1,156.19			9,249.52
6202 Cell Phone Stipend	32.32	32.32	32.32	32.32	32.32	48.48	32.32	32.32		274.72
6204 P/R Services	85.00	115.00	85.00	57.00	115.00		198.33	173.33	61.67	890.33
6205 P/R Taxes	921.16	925.95	899.19	980.81	1,051.07	1,778.07	1,062.66	1,076.20		8,695.11
6206 Retirement	371.78	371.78	371.78	371.78	371.78	771.23	404.64	404.64		3,439.41
6207 Wages	11,816.39	11,892.05	11,651.54	12,852.88	13,782.57	23,364.72	13,636.68	13,808.51		112,805.34
<b>Total 6200 Payroll Expenses</b>	<b>\$ 14,382.84</b>	<b>\$ 14,493.29</b>	<b>\$ 14,196.02</b>	<b>\$ 15,450.98</b>	<b>\$ 17,665.12</b>	<b>\$ 27,118.69</b>	<b>\$ 16,490.82</b>	<b>\$ 15,495.00</b>	<b>\$ 61.67</b>	<b>\$ 135,354.43</b>
6320 Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00
6321 Accounting & Bookkeeping	793.00	700.00	887.00	746.00	793.00		863.33	466.67	600.00	5,849.00
6322 Legal Fees				675.00					405.00	1,080.00
6323 Technology	183.38	183.38	196.27	196.27	196.27	196.27	187.05			1,338.89
<b>Total 6320 Professional Services</b>	<b>\$ 976.38</b>	<b>\$ 883.38</b>	<b>\$ 1,083.27</b>	<b>\$ 1,617.27</b>	<b>\$ 989.27</b>	<b>\$ 196.27</b>	<b>\$ 1,050.38</b>	<b>\$ 466.67</b>	<b>\$ 1,005.00</b>	<b>\$ 8,267.89</b>
6330 Property Taxes					15,560.68					15,560.68
6340 Rent & Lease	1,401.71	1,401.71	1,401.71	1,401.71	1,590.71	1,212.71	1,401.71			9,811.97
6350 Repairs & Maintenance	8,985.00	-10,886.44	0.00	598.53	0.00	0.00	0.00			-1,302.91
6400 Special Project Expenses			1,305.00						724.50	2,029.50
6406 Grant Expenditures					2,451.25	320.98				2,772.23
6412 Yesteryears Relocation						2,325.18	74,807.17	58,668.75	42.00	135,843.10
<b>Total 6400 Special Project Expenses</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,305.00</b>	<b>\$ 0.00</b>	<b>\$ 2,451.25</b>	<b>\$ 2,646.16</b>	<b>\$ 74,807.17</b>	<b>\$ 58,668.75</b>	<b>\$ 766.50</b>	<b>\$ 140,644.83</b>
6500 Sponsorships & Donations	0.00	0.00	0.00							54.00
6520 Training & Development	162.00	229.50	1,219.16	665.98	0.00	0.00	16.88			2,293.52
6530 Travel expenses				412.18	50.76	0.00			57.51	520.45
6550 Utilities	1,983.00	2,152.95	2,856.33	1,858.43	1,823.41	1,576.57	2,170.60	2,317.30	4.57	16,743.16
<b>Total Expenses</b>	<b>\$ 30,162.72</b>	<b>\$ 12,645.84</b>	<b>\$ 26,437.79</b>	<b>\$ 25,327.71</b>	<b>\$ 42,006.70</b>	<b>\$ 36,334.66</b>	<b>\$ 98,635.96</b>	<b>\$ 78,218.12</b>	<b>\$ 4,916.25</b>	<b>\$ 354,685.75</b>
<b>Net Operating Income</b>	<b>-\$ 4,547.30</b>	<b>\$ 19,469.58</b>	<b>\$ 6,982.63</b>	<b>-\$ 14,876.46</b>	<b>-\$ 31,506.70</b>	<b>\$ 199,511.60</b>	<b>-\$ 66,520.54</b>	<b>-\$ 70,993.62</b>	<b>-\$ 4,916.25</b>	<b>\$ 32,602.94</b>
<b>Other Income</b>										
7100 Interest Earned	25.89	25.50	15.53	9.51	4.72	5.15	25.42			111.72
<b>Total Other Income</b>	<b>\$ 25.89</b>	<b>\$ 25.50</b>	<b>\$ 15.53</b>	<b>\$ 9.51</b>	<b>\$ 4.72</b>	<b>\$ 5.15</b>	<b>\$ 25.42</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 111.72</b>
<b>Net Other Income</b>	<b>\$ 25.89</b>	<b>\$ 25.50</b>	<b>\$ 15.53</b>	<b>\$ 9.51</b>	<b>\$ 4.72</b>	<b>\$ 5.15</b>	<b>\$ 25.42</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 111.72</b>
<b>Net Income</b>	<b>-\$ 4,521.41</b>	<b>\$ 19,495.08</b>	<b>\$ 6,998.16</b>	<b>-\$ 14,866.95</b>	<b>-\$ 31,501.98</b>	<b>\$ 199,516.75</b>	<b>-\$ 66,495.12</b>	<b>-\$ 70,993.62</b>	<b>-\$ 4,916.25</b>	<b>\$ 32,714.66</b>



